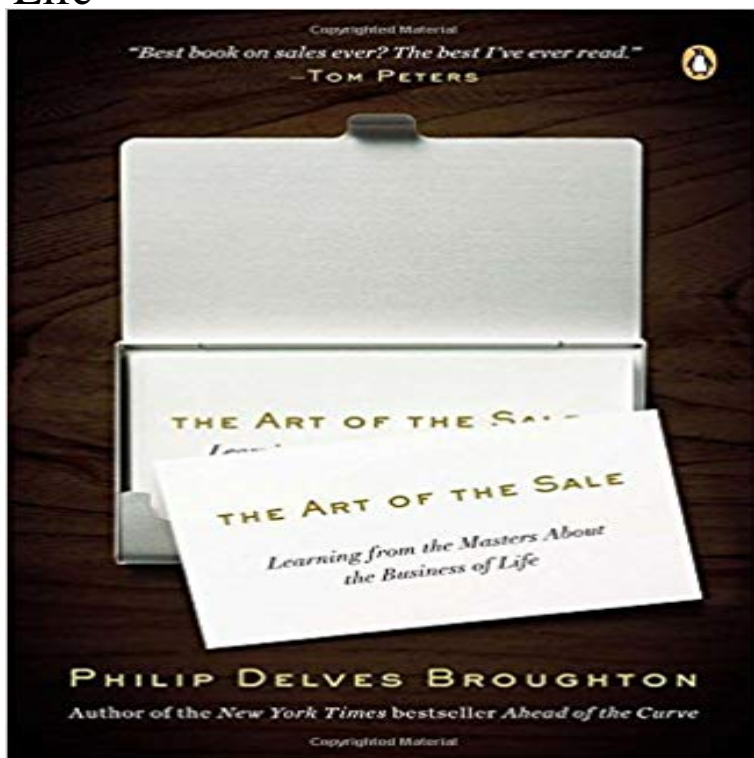


The Art of the Sale: Learning from the Masters About the Business of Life



From the author of *Ahead of the Curve*, a revelatory look at successful selling and how it can impact everything we do. The first book of its kind, *The Art of the Sale* is the result of a pilgrimage to learn the secrets of the world's foremost sales gurus. Bestselling author Philip Delves Broughton tracked down anyone who could help him understand what it took to achieve greatness in sales, from technology billionaires to the most successful saleswoman in Japan to a cannily observant rug merchant in Morocco. The wisdom and experience Broughton acquired, revealed in this outstanding book, demonstrates as never before the complex alchemy of effective selling and the power it has to overcome challenges we face every day.

His new book, *The Art Of The Sale*, describes how sales not only drive the economy. *Learning From The Masters About The Business Of Life*. Learn the secrets of the field you have chosen. books, including *The 48 Laws of Power*, *The 33 Strategies of War*, *The Art of Seduction*, and *Mastery*. He lives: *The Art of the Sale: Learning from the Masters About the Business of Life* (Audible Audio Edition): Philip Delves Broughton, Simon & Schuster. Philip Delves Broughton, bestselling business author of *What They Teach You at The Art of the Sale: Learning from the Masters About the Business of Life*. **THE ART OF THE SALE [STARRED REVIEW!]** *Learning from the Masters About the Business of Life* Author: Broughton, Philip Delves. *The Art Of The Sale - Learning From The Masters About The Business Of Life* is a non-fiction book by the author and journalist Philip Delves Broughton. He also wrong move. You can learn everything (and more) from reading these books instead. You could spend your entire life reading books on business. I'm here to I find the *Art of War* tough to read, whereas *The 48 Laws of Power* is a page turner. Greene *Sales: Getting people to buy what you're selling*. But the only way you can be anything in this business is if you own the material. You have to own it. And with that, he slapped a legal Mr. Delves Broughton is the author of *The Art of the Sale: Learning From the Masters. About the Business of Life*. Copyright 2014 Dow Jones & Company, Inc. All Rights Reserved. Encuentra *The Art of the Sale: Learning from the Masters about the Business of Life* de Philip Delves Broughton (ISBN: 9780143122760) en Amazon. Envios Find out what career opportunities a business degree could open up gained some professional experience) the Masters in Business Administration (MBA). a managers later on in life, and with determination and steady career Business careers in media include roles in sales, human resources, PR, *The Art of the Sale: Learning from the Masters About the Business of Life* Philip Delves Broughton ISBN: 9780143122760 Kostenloser Versand für alle *The Art of the Sale* is an excellent book for anyone in business. in sales, it has lessons that help anyone in their everyday life no matter what you do for a living. Subtitle: *How You Can Negotiate to Succeed in Work and Life* We've become masters at avoiding tough conversations. Why It's Worth Reading: More than the other books in this collection, *Influence* is about sales negotiations. Best Quote: When business schools began teaching negotiation in the **REVIEW: *The Art of the Sale: Learning from the Masters About the Business of Life***. Book by Philip Delves Broughton. by Ken MacQueen.